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Capabilities Statement

Corporate Overview

Summome Native Ventures is a small, disadvantaged business under the SBA 8(a) Business Development Program headquartered in Reston, Virginia. Summome (pronounced Suh-mo-muh) is a joint venture comprised of the Poarch Band of Creek Indians Government Solutions (PCI-GS) and Guidehouse. Both firms supporting this JV deliver excellence to our federal clients, separately as well as teamed.

We support executives and managers at all levels of government to maximize the performance and efficiency of their organizations through creative, cost-effective solutions that optimize organizational structures, workforce, and workflows.

Potential Areas of Support

We provide a comprehensive suite of services which include:

Emergency Management

Provide continuity of operations (COOP) planning, exercise development and facilitation, training design and delivery, threats and hazards identification, occupant emergency program support, emergency communications, and after action reporting and improvement planning.

Strategic Planning

Provide expert support for all phases of the strategic planning process (formulation, implementation, evaluation, and reporting), including documenting the current and desired future states to meet goals and objectives.

Strategic Communications

Support internal, external, and executive communications, including drafting key messages and materials to be shared with internal and external stakeholders and leadership.

Change Management

Deliver facilitation techniques to create, manage, and sustain transformational organizational/cultural change using

human-centered design thinking, live voting, collaborative exercises, and interactive storyboarding.

Talent and Workforce Management

Provide workforce planning, training, employee experience surveys, FEVS analysis, and support developing, refining, and/or maturing functions and processes (organizational structures, standard operating procedures, staffing models, skills assessment, staff training, and hiring plan).

Customer Experience/Stakeholder Engagement

Develop, refine, and continuously assess stakeholder engagement and customer experience plans for the office. This could include providing administrative, technical, and logistical support to implement the stakeholder engagement and customer experience activities.

Enterprise Technology Strategy

Help our clients drive vision, optimize investments, improve experience, and enable delivery. We deliver business results, while helping government maximize performance in the face of ever tightening budgets and increased demand for services.

Technology Transformation

Assist clients in embracing technology as a disrupter, helping them adapt to continuously changing markets, leverage emerging tech, and help adopt new organizational models and tech-enabled business strategies.

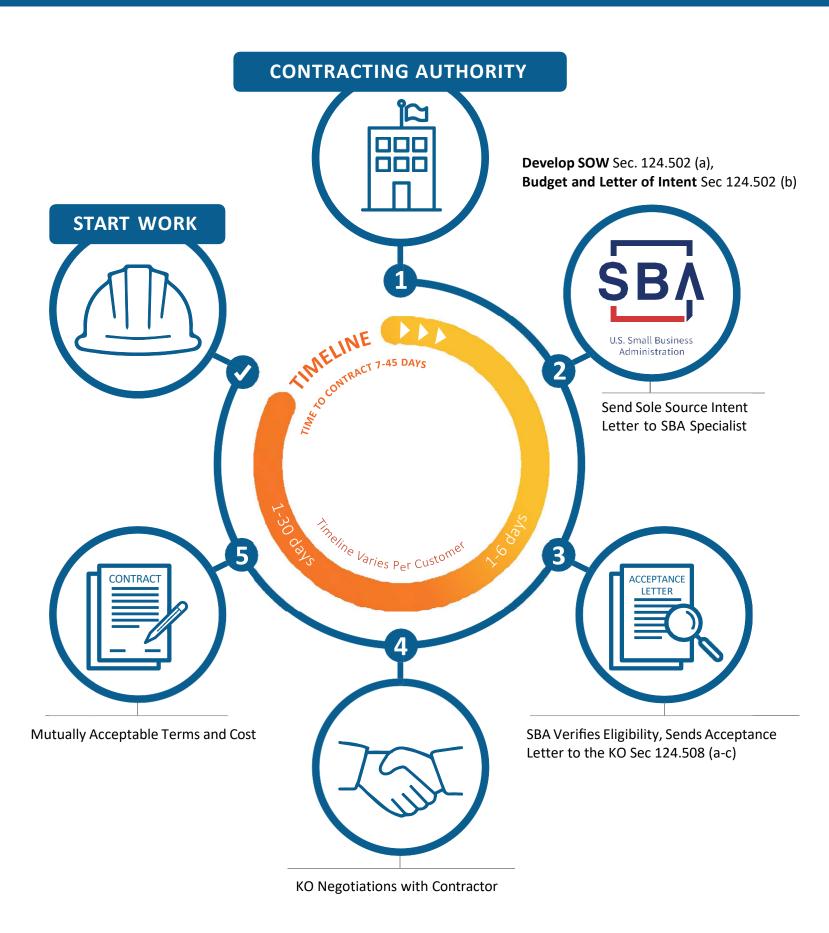
Advanced Digital Solutions

Deliver digital technologies such as robotic process automation (RPA), advanced analytics, and workflow solutions that can fundamentally transform service delivery models, enabling agility and reducing reliance on low-cost eographies for captive shared service centers and business process outsourcing labor savings.

Strategic Initiatives

Support the development and implementation of programmatic activities related to White House Executive Orders, OMB mandates, and other relevant federal policies including requests for information from Congress.

TRIBAL 8(a) SOLE SOURCE PROCESS





Features and Benefits

Summome Native Ventures LLC Nick Dunn, Managing Member 11921 Freedom Dr., Suite 550 Reston, VA 20190 571-357-2980 www.summome.com

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FEATURE

BENEFIT

Tribally-owned Super 8(a)	 Can receive non-competitive sole source awards up to \$100M DoD Can receive non-competitive sole source awards up to \$25M at FedCiv Agencies (non-DoD) Sole source awards above \$100M / \$25M possible with J&A Tribal 8(a) awards are not protestable per 13 CFR 124.517(a)
Direct Negotiations	Reduced risk and ambiguitiesBest value pricingFull understanding of costs and staffing
Streamlined Procurement	Reduced acquisition cycle-days not monthsSupports mission readiness
Savings	Lowered administrative costsHigh-level SOW and LOE
Small Business Goals	SBA credit for small business promotion
Qualified Contractor	Contractor qualifications are known
Poarch Creek Indians	Substantial financial resourcesProven performance record
Category Management Credit	 Receive Tier 2 "Spend Under Management" (SUM) Credit (OMB Memo M-22-03 Dec 2, 2021)

Please address the 8(a) Offering letter to:

Ms. Lisa Avila, Business Opportunity Specialist lisa.avila@sba.gov dcofferletters@sba.gov SBA Washington Metropolitan Area District Office 409 3rd St SW, Floor 2 Washington, DC 20416



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